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FYI - Michael M. Lombardo 2004

Industrial/Organizational Psychology - Michael Aamodt
2009-02-04

Striking a balance between research, theory, and application, the sixth edition of INDUSTRIAL/ORGANIZATIONAL PSYCHOLOGY: AN APPLIED APPROACH prepares students for their future careers through a combination of scholarship, humor, case studies, and practical applications. Students will see the relevance of industrial/organizational psychology to their everyday lives through such practical applications as how to write a resume, survive an employment interview, write a job description, create a performance appraisal instrument, and motivate employees. Charts and tables simplify such complicated issues as employment law, job satisfaction, work motivation and leadership. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Beyond Games and Scripts - Eric Berne 1979-08-12

Nineteen Eighty-Four - George Orwell 2021-01-09

"Nineteen Eighty-Four: A Novel", often published as "1984", is a dystopian social science fiction novel by English novelist George Orwell. It was published on 8 June 1949 by Secker & Warburg as Orwell's ninth and final book completed in his lifetime. Thematically, "Nineteen Eighty-Four" centres on the consequences of totalitarianism, mass surveillance, and repressive regimentation of persons and behaviours within society. Orwell, himself a democratic socialist, modelled the authoritarian government in the novel after Stalinist Russia. More broadly, the novel examines the role of truth and facts within politics and the ways in which they are manipulated. The story takes place in an imagined future, the year 1984, when much of the world has fallen victim to perpetual war, omnipresent government surveillance, historical negationism, and propaganda. Great Britain, known as Airstrip One, has become a province of a totalitarian superstate named Oceania that is ruled by the Party who employ the Thought Police to persecute individuality and independent thinking. Big Brother, the leader of the Party, enjoys an intense cult of personality despite the fact that he may not even exist. The protagonist, Winston Smith, is a diligent and skillful rank-and-file worker and Outer Party member who secretly hates the Party and dreams of rebellion. He enters into a forbidden relationship with a colleague, Julia, and starts to remember what life was like before the Party came to power.

Desarrollo psicológico - Grace J. Craig 1997

Tomo IV Retos del contexto en la adolescencia - María Angélica Pease Dreibelbis 2022-03-17

El cuarto tomo de la serie Ser adolescente en el Perú aborda las distintas oportunidades y desafíos que los contextos ofrecen al desarrollo de las y los adolescentes. Por ello, se analizan las representaciones sociales que padres y madres, profesores, miembros de su comunidad y los medios de comunicación sostienen en relación con ellas y ellos. Además, se profundiza en las percepciones y creencias que tienen sobre la violencia y cómo esta atraviesa los distintos ámbitos de su desarrollo. Se examinan también las oportunidades que las tecnologías de la información

ofrecen para el relacionamiento con sus pares y su familia, así como el rol de la escuela en su aprendizaje y los usos que le dan dentro y fuera de ella. Por último, se estudian las creencias en torno a la ciudadanía y las opciones que los diversos contextos en los que se desenvuelven les ofrecen para su desarrollo como ciudadanos.

Aprender en la adolescencia. Aprendizaje y actividades dentro y fuera de la escuela - Cesar Marcelo Aranibar Chacon
2022-05-01

El tercer tomo de Ser adolescente en el Perú se centra en los aspectos vinculados con la cultura escolar, el aprendizaje y las actividades que las y los adolescentes realizan, así como en la relación con sus docentes. Por ello, se analizan los elementos que configuran dicha cultura, además de la valoración y propósito de la escuela y otros aspectos de la vida escolar. Asimismo, acerca del aprendizaje, se exploran factores como la memoria, la conexión con saberes previos y el conocimiento, enfocados en el contraste entre aprender dentro de la escuela y fuera de ella. Sobre esto último, se abordan las actividades que realizan en su vida cotidiana y se identifican aquellas relacionadas con responsabilidades en el hogar, el ocio y el ámbito laboral.

El mundo relacional adolescente. Familia, pares, pareja y comunidad - María Angélica Pease Dreibelbis 2021-11-01

Este segundo tomo de la serie Ser adolescente en el Perú se centra en la conectividad social de las y los adolescentes peruanos. Se analizan aquí las expectativas que tienen sobre los vínculos que desarrollan con sus cuidadores, pares, docentes y comunidades, además de la manera en que los evalúan y viven en cada entorno. Asimismo, se aborda la forma en que se gestan las relaciones familiares a partir de la teoría de estilos parentales y las dinámicas de soporte y control, tratando de tipificar las formas de relacionamiento en las familias de las y los adolescentes. Dada la importancia de los pares en esta etapa del desarrollo, se analizan la construcción de los lazos de amistad, el rol que estos cumplen y la búsqueda de pareja como fenómenos significativos en la adolescencia.

Sales Force Management - Mark W. Johnston 2016-04-14

In this latest edition of Sales Force Management, Mark Johnston and Greg Marshall continue to build on the tradition of excellence established by Churchill, Ford, and Walker, increasing the book's reputation globally as the leading textbook in the field. The authors have strengthened the focus on managing the modern tools of selling, such as customer relationship management (CRM), social media and technology-enabled selling, and sales analytics. It's a contemporary classic, fully updated for modern sales management practice. Pedagogical features include: Engaging breakout questions designed to spark lively discussion Leadership challenge assignments and mini-cases to help students understand and apply the principles they have learned in the classroom Leadership, Innovation, and Technology boxes that simulate real-world challenges faced by salespeople and their managers New Ethical Moment boxes in each chapter put students on the firing line of making ethical choices in sales Role Plays that enable students to learn by doing A selection of comprehensive sales management cases on the companion website A companion website features an instructor's manual, PowerPoints, and other tools to provide additional support for students and instructors.

The New Positioning: The Latest on the World's #1 Business Strategy - Jack Trout 1997-05-22

In the same right-to-the-point, no-nonsense style that was a hallmark of Positioning, this sequel squares off against critical marketing challenges such as how to make sure your message gets through in an era of information overload.

The Greatest Marian Titles - Anthony M. Buono 2007-09

This detailed examination of 24 of Mary's official titles will help the reader to encounter our heavenly Mother in a variety of ways.

Excellence in Teaching and Learning in Higher Education - Isabel Huet 2021

The initial 'idea' for the book emerged during the seminar Sharing of Innovative Pedagogical Practices that occurred at the University of Coimbra (Portugal) in 2018. Like all 'good ideas', this one originated in a conversation between colleagues from the University of Coimbra and the University of West London in the United Kingdom. The 'idea' of this book was to move away from sharing experiences related to teaching and learning in higher education in just one or two countries, but instead to organise a more European view about the policy, research and teaching practices that are shaping the way our students learn, academics teach and do research. We have a total of 16 chapters from academics in Portugal, the United Kingdom, Ireland, Sweden, the Netherlands, Spain, Italy, and the Czech Republic. The book is organised in four interrelated themes: (1) policy and quality; (2) professionalisation of teaching and academic development; (3) research and teaching nexus; and (4) pedagogy and practice. Enjoy reading the book!

Educational Psychology - Anita Woolfolk 2014

Accompanied by 1 student access code card for Pearson MyEducationLab.

Cognición, neurociencia y aprendizaje - María Angélica Pease 2016-02-01

Debate sobre la realidad de los adolescentes que acceden a la educación superior en el cual participan diversas disciplinas: psicología, neurociencia, sociología, biología, ingeniería, educación y medicina. La investigación multidisciplinaria en este campo es reciente, sobre todo en lo que se refiere a cómo los adolescentes aprenden, procesan información y construyen conocimientos. Dado que aún prevalece la visión del joven estudiante como un individuo con carencias y debilidades frente a los adultos —con un cerebro "inacabado" y capacidades incompletas—, este trabajo resulta fundamental para cambiar esta mirada reduccionista y negativa. A través de los artículos de este libro se trata a los adolescentes universitarios bajo una óptica distinta, como sujetos de aprendizaje con grandes potencialidades y mentes que se pueden estimular mediante procesos de enseñanza adecuados. Se trata de una lectura que ayudará a identificar los aspectos que permitan desarrollar las capacidades de los adolescentes en la educación superior, con miras a proponer estrategias para que los docentes mejoren sus prácticas y alcancen sus objetivos.

Costa Rica y los libros - 1994

Desarrollo psicológico - Grace J. Craig 2001

A History of Modern Psychology - Duane Schultz 2013-10-02

A History of Modern Psychology, 3rd Edition discusses the development and decline of schools of thought in modern psychology. The book presents the continuing refinement of the tools, techniques, and methods of psychology in order to achieve increased precision and objectivity. Chapters focus on relevant topics such as the role of history in understanding the diversity and divisiveness of contemporary psychology; the impact of physics on the cognitive revolution and humanistic psychology; the influence of mechanism on Descartes's thinking; and the evolution of the third force, humanistic psychology. Undergraduate students of psychology and related fields will find the book invaluable in their pursuit of knowledge.

Manual de psicología y desarrollo educativo - Grace J. Craig 1998

Preaching - John F. MacArthur 2005-08-21

Many sermons preached today lack the divine knowledge and spiritual understanding available only through dynamic expository preaching. In *Preaching: How to Preach Biblically*,

John MacArthur's well-known passion for the Bible combines with the expertise of faculty members at The Master's Seminary to inspire and equip preachers in effective biblical preaching. *Preaching: How to Preach Biblically* flows from biblical foundations for expository preaching through a detailed process of developing expositions and creating sermons to the actual delivery of expository messages, connecting what pastors learn in seminary with the sermons preached in a local church. This volume shows how to progress purposefully from one phase to the next in preparing to minister to God's people through preaching. This book answers these questions and more: What is expository, biblical preaching? What are the theological and historical foundations for insisting on expository preaching? What are the steps involved in preparation for and participation in biblical preaching? What models exist for expository preaching today? The Master's Seminary faculty, with over thirty years' experience in preaching and seminary training of preachers, contributes a treasury of expertise alongside insights from expositor John MacArthur. While united on their commitment to exposition, the variety of individual expressions and methodological preferences discussed offers beneficial assistance for any preacher seeking a higher level of expository excellence.

Treating Compassion Fatigue - Charles R. Figley 2013-05-13

In recent years, much has occurred in the field of traumatology, including the widening of the audience and the awareness of PTSD (post-traumatic stress disorder). This book from celebrated traumatology pioneer Charles Figley, further clarifies the concept of compassion fatigue through theory, research, and treatment. The basic thesis of this book is the identification, assessment, and treatment of compassion fatigue and this is done over eleven chapters, each from distinguished researchers in the field.

Child and Adolescent Development for Educators - Judith Meece 2007

A History Of Psychology: Main Currents In Psychological, 6/E - Leahey 2004-09

El mundo interno adolescente Identidad, bienestar, sexualidad y proyecto de vida - María Angélica Pease Dreibelbis 2021-11-01

Este primer tomo de la serie Ser adolescente en el Perú estudia los aspectos del mundo intrapsíquico de las y los adolescentes: la identidad psicosocial, el bienestar subjetivo, la sexualidad y su proyecto de vida. Con el fin de abordar el proceso de construcción de la identidad, tarea fundamental en esta etapa según las teorías de desarrollo psicosocial, se recogen las concepciones y vivencias de las y los participantes sobre lo que constituye un estado de vida bueno, los roles de género, la diversidad sexual, los potenciales riesgos durante la adolescencia, la educación sexual, así como las aspiraciones respecto a su ocupación futura y los factores que facilitan u obstaculizan este proceso.

Alias Grace - Margaret Atwood 2011-06-08

The bestselling author of *The Handmaid's Tale* and *The Testaments* reveals the life of one of the most notorious women of the nineteenth century in this "shadowy, fascinating novel" (Time). • A Netflix original miniseries. It's 1843, and Grace Marks has been convicted for her involvement in the vicious murders of her employer and his housekeeper and mistress. Some believe Grace is innocent; others think her evil or insane. Now serving a life sentence, Grace claims to have no memory of the murders. An up-and-coming expert in the burgeoning field of mental illness is engaged by a group of reformers and spiritualists who seek a pardon for Grace. He listens to her story while bringing her closer and closer to the day she cannot remember. What will he find in attempting to unlock her memories? Captivating and disturbing, *Alias Grace* showcases bestselling, Booker Prize-winning author Margaret Atwood at the peak of her powers.

Everybody's Normal Till You Get to Know Them - John Ortberg 2009-05-18

Normal? Who's normal? Not you, that's for sure! No one you've ever met, either. None of us are normal according to God's definition, and the closer we get to each other, the plainer that becomes. Yet for all our quirks, sins, and jagged edges, we need each other. Community is more than just a word—it is one of our

most fundamental requirements. So how do flawed, abnormal people such as ourselves master the forces that can drive us apart and come together in the life-changing relationships God designed us for? In *Everybody's Normal Till You Get to Know Them*, teacher and bestselling author John Ortberg zooms in on the things that make community tick. You'll get a thought-provoking look at God's heart, at others, and at yourself. Even better, you'll gain wisdom and tools for drawing closer to others in powerful, impactful ways. With humor, insight, and a gift for storytelling, Ortberg shows how community pays tremendous dividends in happiness, health, support, and growth. It's where all of us weird, unwieldy people encounter God's love in tangible ways and discover the transforming power of being loved, accepted, and valued just the way we are.

The Developing Person Through Childhood and Adolescence - Kathleen Stassen Berger 2008-10-30

Check out a preview. Edition after edition, Berger's highly praised, bestselling text opens students' eyes to the ways children grow—and the ways that growth is investigated and interpreted by developmentalists. Staying true to the hallmarks that have defined Berger's vision from the outset, the Eighth Edition again redefines excellence in a child development textbook, combining thoughtful interpretations of the latest science with new skill-building pedagogy and media tools that can revolutionize classroom and study time.

Statistical Methods for Psychology - David C. Howell 2013
STATISTICAL METHODS FOR PSYCHOLOGY, 8E, International Edition surveys the statistical techniques commonly used in the behavioral and social sciences, particularly psychology and education. To help students gain a better understanding of the specific statistical hypothesis tests that are covered throughout the text, author David Howell emphasizes conceptual understanding. This Eighth Edition continues to focus students on two key themes that are the cornerstones of this book's success: the importance of looking at the data before beginning a hypothesis test, and the importance of knowing the relationship between the statistical test in use and the theoretical questions being asked by the experiment. New and expanded topics—reflecting the evolving realm of statistical methods—include effect size, meta-analysis, and treatment of missing data.

Introduction to Clinical Psychology - Lynda A. Heiden 2013-06-29
Bringing together contributions by leaders in the field of clinical psychology, this highly readable textbook provides a current perspective on theory, training, assessment, consultation, research, and outpatient and inpatient practice. Bridging the gap between theory and practice, contributors offer a professional perspective on the various specialized activities and settings of a clinical psychologist. With this unique insight, advanced undergraduate and beginning graduate students gain a realistic understanding of the life of a clinical psychologist as well as the diverse professional opportunities in the field.

Stone Mattress - Margaret Atwood 2014-09-16
From the bestselling author of *The Handmaid's Tale* and *The Testaments*—a thrilling, funny, and thought-provoking collection of stories that affirms Atwood as our greatest creator of worlds—and as an incisive chronicler of our darkest impulses. "Alphinland," the first of three loosely linked tales, introduces us to a fantasy writer who is guided through a stormy winter evening by the voice of her late husband. In "Lusus Naturae," a young woman, monstrously transformed by a genetic defect, is mistaken for a vampire. And in the title story, a woman who has killed four husbands discovers an opportunity to exact vengeance on the first man who ever wronged her. *Stone Mattress* is a collection of unforgettable tales that reveal the grotesque, delightfully wicked facets of humanity.

The Psychological Development of the Child - Paul Henry Mussen 1979

Taking Flight! - Merrick Rosenberg 2012-11-04
Use DISC to discover profound hidden patterns of human behavioral style, gain deeper self-awareness, maximize your personal strengths, and influence others more powerfully than ever before! *Taking Flight* illuminates the proven DISC four-style model of human behavior, and shows how to use it to become a

far more effective leader, salesperson, or teacher; revitalize your career; build deeper personal relationships; fully leverage your natural gifts, and empower everyone around you. Drawing on their immense experience coaching executives and training world-class organizations, Merrick Rosenberg and Daniel Silvert introduce DISC through a fable that's quick, fun, and easy-to-understand. You'll discover why you "click" with some people and "clank" with others, and what really drives your decisions and actions. You'll learn exactly how to identify others' behavioral styles and choose the best ways to interact with them. You'll walk through creating a personal action plan for improvement -- and then systematically making the most of your strengths, working around your weaknesses, and supercharging your personal performance! If you're already familiar with DISC, this book will help you use it more effectively than ever before. If you're new to DISC, it will change your life -- just as it has for thousands before you!

The Brain and Behavior - David L. Clark 2005-09-08
New edition building on the success of previous one. Retains core aim of providing an accessible introduction to behavioral neuroanatomy.

Human Development - Grace J. Craig 1999
Designed for students from a wide range of backgrounds, this text takes a chronological and interdisciplinary approach to human development. With its focus on context and culture, the 8/E illustrates that the status of human development is inextricably embedded in a study of complex and changing cultures.

Odd Girl Out - Laura James 2018-03-27
A sensory portrait of an autistic mind From childhood, Laura James knew she was different. She struggled to cope in a world that often made no sense to her, as though her brain had its own operating system. It wasn't until she reached her forties that she found out why: Suddenly and surprisingly, she was diagnosed with autism. With a touching and searing honesty, Laura challenges everything we think we know about what it means to be autistic. Married with four children and a successful journalist, Laura examines the ways in which autism has shaped her career, her approach to motherhood, and her closest relationships. Laura's upbeat, witty writing offers new insight into the day-to-day struggles of living with autism, as her extreme attention to sensory detail—a common aspect of her autism—is fascinating to observe through her eyes. As Laura grapples with defining her own identity, she also looks at the unique benefits neurodiversity can bring. Lyrical and lush, *Odd Girl Out* shows how being different doesn't mean being less, and proves that it is never too late for any of us to find our rightful place in the world.

Ontological Coaching - Miguel D'Addario 2017-04-22
The process of Coaching is a conversation where a combined investigation occurs with the aim of discovering in which position is the person in the speech, understanding his past history and his current situation, with the aim of identifying his blockades and to help him solve them, to find the kind of conversations (internal and externals) that establishes his positive and negative effects and how to improve them to get the wanted goals, for that, the Coach must know how to observe and listen carefully.

Mindwise - Nicholas Epley 2015-01-06
Winner of the 2015 Book Prize for the Promotion of Social and Personality Science (Society for Personality and Social Psychology) Why are we sometimes blind to the minds of others, treating them like objects or animals instead? Why do we talk to our cars, or the stars, as if there is a mind that can hear us? Why do we so routinely believe that others think, feel, and want what we do when, in fact, they do not? And why do we think we understand our spouses, family, and friends so much better than we actually do? In this illuminating book, leading social psychologist Nicholas Epley introduces us to what scientists have learned about our ability to understand the most complicated puzzle on the planet—other people—and the surprising mistakes we so routinely make. *Mindwise* will not turn others into open books, but it will give you the wisdom to revolutionize how you think about them—and yourself.

Teorías del aprendizaje en el contexto educativo - Yolanda Heredia Escorza 2020-07-02
Se ofrece esta segunda edición del libro cuya finalidad es

presentar a los estudiantes una versión breve pero exhaustiva de los hallazgos que, a lo largo de las últimas cinco décadas, se han descubierto sobre el complejo proceso del aprendizaje. La capacidad de aprender no es únicamente humana, sin embargo esta publicación se centrará únicamente en el aprendizaje humano.

Three Theories of Child Development - Henry William Maier 1988

This study builds upon the belief that a human being is a manifold between being who acts, feels, and thinks. No one account about human development, whether behavioral, psychodynamic, or cognitive, can fully explain human development. This book is written with the conviction that study, research, and actual work with children or youth should build upon that which is already known

Authentic Assessment in Action - Linda Darling-Hammond
2017-10-05

This book examines, through case studies of elementary and secondary schools, how five schools have developed "authentic," performance-based assessments of students' learning, and how this work has interacted with and influenced the teaching and learning experiences students encounter in school. This important and timely book reveals the changing dynamics of classroom life as it moves from more traditional pedagogy to one that asks students to master intellectual and practical skills that are eminently transferable to "real-life" social settings and workplaces. "The issue of assessment comes first, but we see in

the following case studies how it becomes powerfully enveloped in the processes of learning and teaching, of informing students, teachers, parents, and others of 'how the children are doing.' The portraits explicitly and implicitly suggest a deep, fair, and defensible way to answer the question 'How'm I doing?' in a manner that helps this child and eventually every child." —From the Foreword by Theodore R.Sizer "Informative and thought provoking." —American Journal of Education

Undeniable Atrocities - 2016

"Since the Mexican government escalated its war on organized crime at the end of 2006, over 150,000 Mexicans have been intentionally murdered. Countless thousands of others have been tortured; no one knows how many have disappeared. Caught between government forces and organized crime cartels, the Mexican people have suffered as atrocities and impunity reign. Based on three years of research, over 100 interviews, and previously unreleased government documents, this report finds a reasonable basis to believe that government forces and members of criminal cartels have perpetrated crimes against humanity in Mexico. The report comprehensively examines why there has been so little justice for atrocity crimes, and finds the main answers in political obstruction. Given the lack of political will to end impunity, new approaches must be taken. The report argues for a series of institutional changes, most importantly the creation of an internationalized investigative body, based inside Mexico, with powers to independently investigate and prosecute atrocity crimes."--Page 4 of cover.